

DELAWARE STATE BAR ASSOCIATION  
PRESENTS

# TALKING TO A JURY 2022

**DSBA WEBINAR VIA ZOOM**

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SPONSORED BY THE DELAWARE STATE BAR ASSOCIATION

**WEDNESDAY, JANUARY 26, 2022 | 10:00 A.M. TO 12:00 P.M.**

**2.0 Hours CLE credit for Delaware and Pennsylvania Attorneys**



**C L E**

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# TALKING TO A JURY 2022

## ABOUT THE PROGRAM

Studies have shown that how you tell your client's story to the jury is case determinative. An expert story-teller can often overcome evidentiary holes or difficult facts. Human nature takes over in the minds of jurors because everyone likes to be both informed and even somewhat entertained. One particularly telling statistic is that jurors tend to have made up their minds after opening statements. Listen to some experts at developing the story for the jury and learn about what you can do and what you shouldn't do to present your case in the best possible way.

## PRESENTERS

Danielle K. Yearick, Esquire  
*Tybout, Redfearn & Pell*

Timothy E. Lengkeek, Esquire  
*Young Conaway Stargatt & Taylor, LLP*

## PROGRAM

10:00 a.m. – 10:15 a.m.

**Planning Your Story: Exhibits, Order of Witnesses, Witness Prep**

10:15 a.m. – 10:45 a.m.

**Better Story Telling in Opening Statements**

10:45 a.m. – 11:15 a.m.

**Telling the Jury Your Client's Story During Trial: Use of Exhibits, Demonstratives, Attorney Conduct**

11:15 a.m. – 11:40 a.m.

**Closing Arguments: The Final Story**

11:40 a.m. – 12:00 p.m.

**Tips and No No's In Front of a Jury**

**COVID-19 POLICY:** The DSBA requires that everyone, including speakers and attendees, must be fully vaccinated against COVID-19 to attend live CLE events. In addition, all participants and attendees, regardless of COVID-19 vaccination status, must wear masks except when presenting, eating, or drinking.

This CLE is a HYBRID CLE. You may register for this event as a live participant or by Zoom. Even if you register as a live participant, you will receive a Zoom link by email immediately which you may disregard if not attending by Zoom. (Check spam folders if you do not.) If you are going to attend the live session, you will report to the venue and check in. Only live attendees will receive live CLE credits after 12/31/2022.

### REGISTRATION INFORMATION AND RATES

This CLE will be conducted live and via Zoom. To register, visit [www.dsba.org/cle](http://www.dsba.org/cle) and select this seminar, choosing whether you wish to attend live or by Zoom. If registering for EITHER method, you will receive an email back from Zoom immediately providing you with the correct login information. If attending by zoom and you do not receive this email, contact DSBA via email: [reception@dsba.org](mailto:reception@dsba.org). The Supreme Court of the State of Delaware Commission on Continuing Legal Education cannot accept phone conferencing only. **You must attend through a device that allows DSBA to obtain your Bar ID in order to receive CLE Credit.** Your attendance will be automatically monitored beginning at the scheduled start time and will be completed when the CLE has ended. If you enter or leave the seminar after or before the scheduled start /end time, you will receive credit only for the time you attended. Your CLE credits will be submitted to the Delaware and Pennsylvania Commissions on CLE, as usual. Naturally, if you attend the seminar live, you must sign in and we will use your attendance as the means for reporting the live credit.

# Presenters

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Danielle K. Yearick, Esquire  
*Tybout, Redfearn & Pell*

Timothy E. Lengkeek, Esquire  
*Young Conway Stargatt & Taylor, LLP*

**There are no materials for  
this seminar.**

**If you have any questions,  
please call the DSBA  
Office at: (302) 658-5279.**